

KEY FINANCIAL INDICATORS*(In 000 MKD)*

	Amount	Amount	Index
	2013	2012	13/12
Total Revenues	7.275.497	7.109.229	102,34
Sales	7.097.599	6.788.633	104,55
Gross Profit	3.424.586	3.291.423	104,05
Operating Profit	715.510	688.476	103,93
Profit Before Tax	671.283	640.041	104,88
Net Profit	600.426	583.730	102,86
Total Assets	9.481.868	9.279.155	102,18
Equity	7.547.843	7.242.108	104,22
Net Cash Flow	223.339	(3.235)	-
Investments in Assets (PPE&IA)	461.610	468.898	98,45
Average Number of Employees	1.446	1.384	104,48
Sales per Employee	4.908	4.905	100,07
Current Ratio	2,61	2,63	99,24
Long-term Debt	0,7%	2,9%	25,42
ROE Return on Equity	7,95	8,06	98,64
EPS Basic Earnings per Share (In MKD)	422,30	410,50	102,87
DPS Dividend per Share (In MKD)	180,00	165,00	109,09
Total Number of Shares	1.431.353	1.431.353	100,00
1 EUR/1 MKD (Average)	61,5834	61,5304	100,09

FINANCIAL HIGHLIGHTS*(In 000 EUR)*

	Amount	Amount	Index
	2013	2012	13/12
Total Revenues	118.141	115.540	102,25
Sales	115.252	110.330	104,46
EBIT Earning Before Interest and Taxes	11.619	11.189	103,84
Net Profit	9.750	9.487	102,77
EPS Earnings per Share	6,86	6,67	102,79