

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	5.142.877	5.549.571	108
1a	Revenues from domestic market	2.267.628	2.370.774	105
1b	Revenues from foreign markets	2.875.249	3.178.797	111
2	Cost of goods sold	2.610.095	2.937.734	113
3	<b>Gross Profit</b>	<b>2.532.782</b>	<b>2.611.837</b>	<b>103</b>
4	Administrative Costs	204.394	200.539	98
5	Sales and Marketing Cost	1.716.425	1.679.228	98
6	Provisions	0	0	0
7	Other operating revenues	128.414	220.956	172
8	Impairment and Other operating Costs	242.413	391.558	162
9	<b>Operating profit</b>	<b>497.964</b>	<b>561.468</b>	<b>113</b>
10	Total Financial Revenue	2.093	152	7
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	2.093	152	7
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	34.435	22.466	65
11a	Financial expenses from interests and exchange rate losses	34.435	22.466	65
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>465.622</b>	<b>539.154</b>	<b>116</b>
13	Net Profit from Discountined activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>465.622</b>	<b>539.154</b>	<b>116</b>
15	Corporate tax	41.743	99.238	238
16	<b>Net profit</b>	<b>423.879</b>	<b>439.916</b>	<b>104</b>
17	Net profit minority shareholders	11	43	391
18	<b>Net profit Majority shareholders</b>	<b>423.868</b>	<b>439.873</b>	<b>104</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>423.868</b>	<b>439.873</b>	<b>104</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	5.142.877	5.549.571	108
2	Other operating revenues	128.414	220.956	172
3	Changes in inventories of finished goods and work in progress	23.245	-109.786	-472
4	Cost of trading goods sold	614.968	918.362	149
5	Cost of consumed materials and other supplies	1.362.445	1.220.885	90
6	Cost of materials, spare parts and other inventory sold	54.937	33.497	61
7	Services	546.607	534.506	98
8	Other Expenditures	686.217	703.493	103
9	Service costs	1.035.830	1.047.249	101
10	Amortization And Depreciation	257.292	271.191	105
11	Impairment losses of Non-current assets	7.888	12.711	161
12	Impairment losses of current assets	31.805	12.608	40
13	Provisions	0	0	0
14	Other operating expenses	198.583	344.771	174
15	<b>Operating profit</b>	<b>497.964</b>	<b>561.468</b>	<b>113</b>