

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	1.434.972	1.511.098	105
1a	Revenues from domestic market	576.917	583.087	101
1b	Revenues from foreign markets	858.055	928.011	108
2	Cost of goods sold	776.607	831.046	107
3	<b>Gross Profit</b>	<b>658.365</b>	<b>680.052</b>	<b>103</b>
4	Administrative Costs	68.088	77.778	114
5	Sales and Marketing Cost	398.646	405.610	102
6	Provisions	0	0	0
7	Other operating revenues	27.127	64.834	239
8	Impairment and Other operating Costs	38.260	67.971	178
9	<b>Operating profit</b>	<b>180.498</b>	<b>193.527</b>	<b>107</b>
10	Total Financial Revenue	0	17	0
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	0	17	0
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	5.326	2.474	46
11a	Financial expenses from interests and exchange rate losses	5.326	2.474	46
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>175.172</b>	<b>191.070</b>	<b>109</b>
13	Net Profit from Discountined activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>175.172</b>	<b>191.070</b>	<b>109</b>
15	Corporate tax	7.746	18.265	236
16	<b>Net profit</b>	<b>167.426</b>	<b>172.805</b>	<b>103</b>
17	Net profit minority shareholders	0	0	0
18	<b>Net profit Majority shareholders</b>	<b>167.426</b>	<b>172.805</b>	<b>103</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>167.426</b>	<b>172.805</b>	<b>103</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	1.434.972	1.511.098	105
2	Other operating revenues	27.127	64.834	239
3	Changes in inventories of finished goods and work in progress	38.901	-21.606	-56
4	Cost of trading goods sold	141.626	145.935	103
5	Cost of consumed materials and other supplies	402.519	385.563	96
6	Cost of materials, spare parts and other inventory sold	8.794	7.487	85
7	Services	123.094	121.416	99
8	Other Expenditures	295.262	299.436	101
9	Service costs	236.354	259.687	110
10	Amortization And Depreciation	85.254	88.873	104
11	Impairment losses of Non-current assets	5.448	0	0
12	Impairment losses of current assets	401	0	0
13	Provisions	0	0	0
14	Other operating expenses	21.750	52.402	241
15	<b>Operating profit</b>	<b>180.498</b>	<b>193.527</b>	<b>107</b>