

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	4.492.358	4.788.360	107
1a	Revenues from domestic market	1.791.185	1.859.892	104
1b	Revenues from foreign markets	2.701.173	2.928.468	108
2	Cost of goods sold	2.552.137	2.789.707	109
3	<b>Gross Profit</b>	<b>1.940.221</b>	<b>1.998.653</b>	<b>103</b>
4	Administrative Costs	219.044	256.251	117
5	Sales and Marketing Cost	1.142.534	1.183.000	104
6	Provisions	0	0	0
7	Other operating revenues	239.361	161.440	67
8	Impairment and Other operating Costs	271.782	141.260	52
9	<b>Operating profit</b>	<b>546.222</b>	<b>579.582</b>	<b>106</b>
10	Total Financial Revenue	125	603	482
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	125	603	482
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	7.395	4.477	61
11a	Financial expenses from interests and exchange rate losses	7.395	4.477	61
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>538.952</b>	<b>575.708</b>	<b>107</b>
13	Net Profit from Discountined activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>538.952</b>	<b>575.708</b>	<b>107</b>
15	Corporate tax	65.655	50.096	76
16	<b>Net profit</b>	<b>473.297</b>	<b>525.612</b>	<b>111</b>
17	Net profit minority shareholders	0	0	0
18	<b>Net profit Majority shareholders</b>	<b>473.297</b>	<b>525.612</b>	<b>111</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>473.297</b>	<b>525.612</b>	<b>111</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	4.492.358	4.788.360	107
2	Other operating revenues	239.361	161.440	67
3	Changes in inventories of finished goods and work in progress	-59.482	106.013	0
4	Cost of trading goods sold	444.546	539.695	121
5	Cost of consumed materials and other supplies	1.260.461	1.496.974	119
6	Cost of materials, spare parts and other inventory sold	28.888	37.661	130
7	Services	358.723	362.745	101
8	Other Expenditures	761.813	834.262	110
9	Service costs	776.693	803.127	103
10	Amortization And Depreciation	264.858	314.019	119
11	Impairment losses of Non-current assets	26	11	42
12	Impairment losses of current assets	0	0	0
13	Provisions	0	0	0
14	Other operating expenses	230.007	87.737	38
15	<b>Operating profit</b>	<b>546.222</b>	<b>579.582</b>	<b>106</b>