

**KEY FINANCIAL INDICATORS***(In 000 MKD)*

	<b>Amount</b>	<b>Amount</b>	<b>Index</b>
	<b>2017</b>	<b>2016</b>	<b>17/16</b>
Total Revenues	9.423.978	8.594.098	109,66
Sales	9.094.716	8.292.770	109,67
Gross Profit	4.058.314	3.744.261	108,39
Earnings before interest, taxes, depreciation and amortization (EBITDA)	1.413.337	1.296.424	109,02
Operating Profit	912.245	854.455	106,76
Profit Before Tax	907.754	842.048	107,80
Net Profit	809.277	731.818	110,58
Total Assets	11.317.535	10.591.246	106,86
Equity	8.876.070	8.443.405	105,12
Net Cash Flow	(63.249)	(112.283)	56,33
Investments in Assets (PPE&IA)	861.420	712.283	120,94
Average Number of Employees	1.771	1.650	107,33
Sales per Employee	5.135	5.026	102,18
Current Ratio	2,57	2,51	102,39
Long-term Debt	3,0%	0,8%	380,58
<b>ROE</b> Return on Equity	9,12	8,67	105,19
<b>EPS</b> Basic Earnings per Share (In MKD)	571,3	516,6	110,58
<b>DPS</b> Net Dividend per Share (In MKD)	243,00	225,00	108,00
Total Number of Shares	1.431.353	1.431.353	100,00
<b>1 EUR/1 MKD (Average)</b>	61,5743	61,5950	99,97

**FINANCIAL HIGHLIGHTS***(In 000 EUR)*

	<b>Amount</b>	<b>Amount</b>	<b>Index</b>
	<b>2017</b>	<b>2016</b>	<b>17/16</b>
Total Revenues	153.051	139.526	109,69
Sales	147.703	134.634	109,71
<b>EBITDA</b>	22.953	21.048	109,05
<b>EBIT</b> Earning Before Interest and Taxes	14.815	13.872	106,80
Net Profit	13.143	11.881	110,62
<b>EPS</b> Earnings per Share	9,28	8,39	110,62