

KEY FINANCIAL INDICATORS*(In 000 MKD)*

	Amount	Amount	Index
	2012	2011	12/11
Total Revenues	7.109.229	7.048.740	100,86
Sales	6.788.633	6.738.068	100,75
Gross Profit	3.291.423	3.289.554	100,06
Operating Profit	688.476	716.647	96,07
Profit Before Tax	640.041	662.195	96,65
Net Profit	583.730	616.253	94,72
Total Assets	9.279.155	8.788.445	105,58
Equity	7.242.108	6.954.696	104,13
Net Cash Flow	(3.235)	39.138	-
Investments in Assets (PPE&IA)	468.898	578.948	80,99
Average Number of Employees	1.384	1.338	103,44
Sales per Employee	4.905	5.036	97,40
Current Ratio	2,63	2,49	105,62
Long-term Debt	2,9%	0,9%	328,94
ROE Return on Equity	8,06	8,86	90,97
EPS Basic Earnings per Share (In MKD)	410,50	433,20	94,76
DPS Dividend per Share (In MKD)	165,00	160,00	103,13
Total Number of Shares	1.431.353	1.431.353	100,00
1 EUR/1 MKD (Average)	61,5304	61,5289	100,00

FINANCIAL HIGHLIGHTS*(In 000 EUR)*

	Amount	Amount	Index
	2012	2011	12/11
Total Revenues	115.540	114.560	100,86
Sales	110.330	109.511	100,75
EBIT Earning Before Interest and Taxes	11.189	11.647	96,07
Net Profit	9.487	10.016	94,72
EPS Earnings per Share	6,67	7,04	94,76