

Income Statement

In 000 MKD

| | Position | Previous Period | | Curent Period | | Indexes | |
|-----------|--|-----------------|----------|----------------|----------|-----------------------------------|--|
| | | Year to date | Quarter | Year to date | Quarter | curent year / previous year | curent quarter / previous quarter |
| 1 | Sales revenues | 1.056.964 | 0 | 1.373.783 | 0 | 130 | 0 |
| 1a | <i>Revenues from domestic market</i> | 389.301 | 0 | 517.421 | 0 | 133 | 0 |
| 1b | <i>Revenues from foreign markets</i> | 667.663 | 0 | 856.362 | 0 | 128 | 0 |
| 2 | Cost of goods sold | 639.445 | 0 | 697.603 | 0 | 109 | 0 |
| 3 | Gross Profit | 417.519 | 0 | 676.180 | 0 | 162 | 0 |
| 4 | Other operating revenues | 48.171 | 0 | 63.451 | 0 | 132 | 0 |
| 5 | Other operating expenses | 322.855 | 0 | 553.541 | 0 | 171 | 0 |
| 6 | Operating profit | 142.835 | 0 | 186.090 | 0 | 130 | 0 |
| 7 | Financial revenues | 1.113 | 0 | 82 | 0 | 7 | 0 |
| 8 | Financial expenses | 12.682 | 0 | 8.600 | 0 | 68 | 0 |
| 9 | Profit from ordinary activities before taxation | 131.266 | 0 | 177.572 | 0 | 135 | 0 |
| 10 | Corporate tax | 23.806 | 0 | 10.525 | 0 | 44 | 0 |
| 11 | Net profit | 107.460 | 0 | 167.047 | 0 | 155 | 0 |
| 12 | Net profit minority shareholders | 39 | 0 | 0 | 0 | 0 | 0 |
| 13 | Net profit for the accounting period | 107.421 | 0 | 167.047 | 0 | 156 | 0 |

Analysis of the operating profit by nature of costs

| | Position | Previous Period | | Curent Period | | Indexes | |
|-----------|---|-----------------|----------|----------------|----------|-----------------------------------|--|
| | | Year to date | Quarter | Year to date | Quarter | curent year / previous year | curent quarter / previous quarter |
| 1 | Sales revenues | 1.056.964 | 0 | 1.373.783 | 0 | 130 | 0 |
| 2 | Other operating revenues | 48.171 | 0 | 63.451 | 0 | 132 | 0 |
| 3 | Purchase value of sold gods and services | -73.120 | 0 | -143.524 | 0 | 196 | 0 |
| 4 | Changes in inventories of finished goods and work in progress | 62.312 | 0 | 27.126 | 0 | 44 | 0 |
| 5 | Cost of materials and services | -311.172 | 0 | -356.507 | 0 | 115 | 0 |
| 6 | Depreciation and amortisation | -59.951 | 0 | -60.055 | 0 | 100 | 0 |
| 7 | Labour costs | -212.124 | 0 | -213.774 | 0 | 101 | 0 |
| 8 | Provision for impired trade receivables | -1.785 | 0 | -14.088 | 0 | 789 | 0 |
| 9 | Service costs | -284.683 | 0 | -351.324 | 0 | 123 | 0 |
| 10 | Other operating expenses | -81.777 | 0 | -138.998 | 0 | 170 | 0 |
| 11 | Operating profit | 142.835 | 0 | 186.090 | 0 | 130 | 0 |