

KEY FINANCIAL INDICATORS*(In 000 MKD)*

	Amount	Amount	Index
	2016	2015	16/15
Total Revenues	8.594.098	8.244.866	104,24
Sales	8.292.770	7.860.414	105,50
Gross Profit	3.744.261	3.570.730	104,86
Earnings before interest, taxes, depreciation and amortization (EBITDA)	1.296.424	1.157.094	112,04
Operating Profit	854.455	780.972	109,41
Profit Before Tax	842.048	765.510	110,00
Net Profit	731.818	666.467	109,81
Total Assets	10.591.246	9.740.805	108,73
Equity	8.443.405	8.020.427	105,27
Net Cash Flow	(112.283)	(89.379)	125,63
Investments in Assets (PPE&IA)	712.283	986.806	72,18
Average Number of Employees	1.650	1.559	105,84
Sales per Employee	5.026	5.042	99,68
Current Ratio	2,51	2,74	91,55
Long-term Debt	0,8%	0,3%	256,37
ROE Return on Equity	8,67	8,31	104,33
EPS Basic Earnings per Share (In MKD)	516,6	470,5	109,81
DPS Net Dividend per Share (In MKD)	225,00	207,00	108,70
Total Number of Shares	1.431.353	1.431.353	100,00
1 EUR/1 MKD (Average)	61,5950	61,6098	99,98

FINANCIAL HIGHLIGHTS*(In 000 EUR)*

	Amount	Amount	Index
	2016	2015	16/15
Total Revenues	139.526	133.824	104,26
Sales	134.634	127.584	105,53
EBITDA	21.048	18.781	112,07
EBIT Earning Before Interest and Taxes	13.872	12.676	109,44
Net Profit	11.881	10.818	109,83
EPS Earnings per Share	8,39	7,64	109,83