

## Income Statement

In 000 MKD

	Position	Previous Period		Curent Period		Indexes	
		Year to date	Quarter	Year to date	Quarter	curent year / previous year	curent quarter / previous quarter
1	Sales revenues	1.549.204	0	1.576.964	0	102	0
1a	<i>Revenues from domestic market</i>	632.022	0	658.035	0	104	0
1b	<i>Revenues from foreign markets</i>	917.182	0	918.929	0	100	0
2	Cost of goods sold	788.060	0	839.694	0	107	0
<b>3</b>	<b>Gross Profit</b>	<b>761.144</b>	<b>0</b>	<b>737.270</b>	<b>0</b>	<b>97</b>	<b>0</b>
4	Other operating revenues	47.616	0	81.187	0	171	0
5	Other operating expenses	605.603	0	609.836	0	101	0
<b>6</b>	<b>Operating profit</b>	<b>203.157</b>	<b>0</b>	<b>208.621</b>	<b>0</b>	<b>103</b>	<b>0</b>
7	Financial revenues	0	0	3.700	0	0	0
8	Financial expenses	10.250	0	9.711	0	95	0
<b>9</b>	<b>Profit from ordinary activities before taxation</b>	<b>192.907</b>	<b>0</b>	<b>202.610</b>	<b>0</b>	<b>105</b>	<b>0</b>
10	Corporate tax	15.336	0	14.170	0	92	0
<b>11</b>	<b>Net profit</b>	<b>177.571</b>	<b>0</b>	<b>188.440</b>	<b>0</b>	<b>106</b>	<b>0</b>
12	Net profit minority shareholders	0	0	0	0	0	0
<b>13</b>	<b>Net profit for the accounting period</b>	<b>177.571</b>	<b>0</b>	<b>188.440</b>	<b>0</b>	<b>106</b>	<b>0</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period		Curent Period		Indexes	
		Year to date	Quarter	Year to date	Quarter	curent year / previous year	curent quarter / previous quarter
1	Sales revenues	1.549.204	0	1.576.964	0	102	0
2	Other operating revenues	47.616	0	81.187	0	171	0
3	Purchase value of sold gods and services	-195.487	0	-209.890	0	107	0
4	Changes in inventories of finished goods and work in progress	-21.097	0	-25.036	0	0	0
5	Cost of materials and services	-440.769	0	-423.981	0	96	0
6	Depreciation and amortisation	-73.417	0	-83.161	0	113	0
7	Labour costs	-305.350	0	-309.487	0	101	0
8	Provision for impaired trade receivables	-2.776	0	-3.168	0	114	0
9	Other costs and services	-300.874	0	-339.514	0	113	0
10	Other operating expenses	-53.893	0	-55.293	0	103	0
<b>11</b>	<b>Operating profit</b>	<b>203.157</b>	<b>0</b>	<b>208.621</b>	<b>0</b>	<b>103</b>	<b>0</b>