

## Income Statement

In 000 MKD

	Position	Previous Period		Curent Period		Indexes	
		Year to date	Quarter	Year to date	Quarter	curent year / previous year	curent quarter / previous quarter
1	Sales revenues	3.117.964	1.076.836	3.406.259	1.114.712	109	104
1a	<i>Revenues from domestic market</i>	1.145.303	405.985	1.305.605	442.797	114	109
1b	<i>Revenues from foreign markets</i>	1.972.661	670.851	2.100.654	671.915	106	100
2	Cost of goods sold	1.655.471	576.311	1.792.695	626.819	108	109
<b>3</b>	<b>Gross Profit</b>	<b>1.462.493</b>	<b>500.525</b>	<b>1.613.564</b>	<b>487.893</b>	<b>110</b>	<b>97</b>
4	Other operating revenues	86.285	28.283	121.964	34.875	141	123
5	Other operating expenses	1.154.503	405.274	1.319.522	400.870	114	99
<b>6</b>	<b>Operating profit</b>	<b>394.275</b>	<b>123.534</b>	<b>416.006</b>	<b>121.898</b>	<b>106</b>	<b>99</b>
7	Financial revenues	202	60	144	27	71	45
8	Financial expenses	22.437	10.814	31.551	11.402	141	105
<b>9</b>	<b>Profit from ordinary activities before taxation</b>	<b>372.040</b>	<b>112.780</b>	<b>384.599</b>	<b>110.523</b>	<b>103</b>	<b>98</b>
10	Corporate tax	56.784	14.484	35.840	13.440	63	93
<b>11</b>	<b>Net profit</b>	<b>315.256</b>	<b>98.296</b>	<b>348.759</b>	<b>97.083</b>	<b>111</b>	<b>99</b>
12	Net profit minority shareholders	0	0	0	0	0	0
<b>13</b>	<b>Net profit for the accounting period</b>	<b>315.256</b>	<b>98.296</b>	<b>348.759</b>	<b>97.083</b>	<b>111</b>	<b>99</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period		Curent Period		Indexes	
		Year to date	Quarter	Year to date	Quarter	curent year / previous year	curent quarter / previous quarter
1	Sales revenues	3.117.964	1.076.836	3.406.259	1.114.712	109	104
2	Other operating revenues	86.285	28.283	121.964	34.875	141	123
3	Purchase value of sold gods and services	-143.845	-50.791	-184.878	-71.263	129	140
4	Changes in inventories of finished goods and work in progress	130.169	19.831	46.422	-60.082	36	0
5	Cost of materials and services	-952.125	-301.350	-979.425	-302.910	103	101
6	Depreciation and amortisation	-167.314	-55.073	-183.297	-64.529	110	117
7	Labour costs	-622.848	-220.716	-634.743	-162.062	102	73
8	Provision for impaired trade receivables	-4.234	-2.349	-84.273	-37.197	0	0
9	Sales costs	-849.375	-268.889	-854.316	-249.450	101	93
10	Other operating expenses	-200.402	-102.248	-237.707	-80.196	119	78
<b>11</b>	<b>Operating profit</b>	<b>394.275</b>	<b>123.534</b>	<b>416.006</b>	<b>121.898</b>	<b>106</b>	<b>99</b>