

KEY FINANCIAL INDICATORS*(In 000 MKD)*

	Amount	Amount	Index
	2011	2010	11/10
Total Revenues	7.048.740	6.172.281	114,20
Sales	6.738.068	5.934.328	113,54
Gross Profit	3.289.554	2.965.716	110,92
Operating Profit	716.647	671.183	106,77
Profit Before Tax	662.195	628.718	105,32
Net Profit	616.253	574.339	107,30
Total Assets	8.788.445	8.187.723	107,34
Equity	6.954.696	6.597.395	105,42
Net Cash Flow	39.138	(38.152)	-
Investments in Assets (PPE&IA)	578.948	333.729	173,48
Average Number of Employees	1.338	1.289	103,80
Sales per Employee	5.036	4.604	109,39
Current Ratio	2,49	2,72	91,54
Long-term Debt	0,9%	1,0%	86,59
ROE Return on Equity	8,86	8,71	101,72
EPS Basic Earnings per Share (In MKD)	433,20	403,70	107,31
DPS Dividend per Share (In MKD)	160,00	150,00	106,67
Total Number of Shares	1.431.353	1.431.353	100,00
1 EUR/1 MKD (Average)	61,5289	61,5150	100,02

FINANCIAL HIGHLIGHTS*(In 000 EUR)*

	Amount	Amount	Index
	2011	2010	11/10
Total Revenues	114.560	100.338	114,17
Sales	109.511	96.470	113,52
EBIT Earning Before Interest and Taxes	11.647	10.911	106,75
Net Profit	10.016	9.337	107,27
EPS Earnings per Share	7,04	6,56	107,28