

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	4.344.088	4.492.358	103
1a	Revenues from domestic market	1.781.584	1.791.185	101
1b	Revenues from foreign markets	2.562.504	2.701.173	105
2	Cost of goods sold	2.318.660	2.552.137	110
3	<b>Gross Profit</b>	<b>2.025.428</b>	<b>1.940.221</b>	<b>96</b>
4	Administrative Costs	200.539	219.044	109
5	Sales and Marketing Cost	1.284.125	1.142.534	89
6	Provisions	0	0	0
7	Other operating revenues	110.079	239.361	217
8	Impairment and Other operating Costs	103.719	271.782	262
9	<b>Operating profit</b>	<b>547.124</b>	<b>546.222</b>	<b>100</b>
10	Total Financial Revenue	152	125	82
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	152	125	82
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	17.385	7.395	43
11a	Financial expenses from interests and exchange rate losses	17.385	7.395	43
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>529.891</b>	<b>538.952</b>	<b>102</b>
13	Net Profit from Discounted activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>529.891</b>	<b>538.952</b>	<b>102</b>
15	Corporate tax	72.556	65.655	90
16	<b>Net profit</b>	<b>457.335</b>	<b>473.297</b>	<b>103</b>
17	Net profit minority shareholders	0	0	0
18	<b>Net profit Majority shareholders</b>	<b>457.335</b>	<b>473.297</b>	<b>103</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>457.335</b>	<b>473.297</b>	<b>103</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	4.344.088	4.492.358	103
2	Other operating revenues	110.079	239.361	217
3	Changes in inventories of finished goods and work in progress	14.207	-59.482	-419
4	Cost of trading goods sold	426.593	444.546	104
5	Cost of consumed materials and other supplies	1.145.916	1.260.461	110
6	Cost of materials, spare parts and other inventory sold	33.497	28.888	86
7	Services	347.238	358.723	103
8	Other Expenditures	824.368	761.813	92
9	Service costs	819.414	776.693	95
10	Amortization And Depreciation	254.180	264.858	104
11	Impairment losses of Non-current assets	12.711	26	0
12	Impairment losses of current assets	401	0	0
13	Provisions	0	0	0
14	Other operating expenses	56.932	230.007	404
15	<b>Operating profit</b>	<b>547.124</b>	<b>546.222</b>	<b>100</b>