

## Income Statement

In 000 MKD

	Position	Previous Period	Current Period	Indexes
		Year to date	Year to date	current year / previous year
1	Sales revenues	7.165.891	8.161.699	114
1a	Revenues from domestic market	2.383.658	2.364.371	99
1b	Revenues from foreign markets	4.782.233	5.797.328	121
2	Cost of goods sold	4.290.293	4.929.844	115
3	<b>Gross Profit</b>	<b>2.875.598</b>	<b>3.231.855</b>	<b>112</b>
4	Administrative Costs	381.334	450.980	118
5	Sales and Marketing Cost	1.448.430	1.761.256	122
6	Provisions	0	0	0
7	Other operating revenues	315.093	830.009	263
8	Impairment and Other operating Costs	264.622	553.400	209
9	<b>Operating profit</b>	<b>1.096.305</b>	<b>1.296.228</b>	<b>118</b>
10	Total Financial Revenue	0	0	0
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	0	0	0
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	12.389	10.518	85
11a	Financial expenses from interests and exchange rate losses	12.389	10.518	85
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>1.083.916</b>	<b>1.285.710</b>	<b>119</b>
13	Net Profit from Discontinued activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>1.083.916</b>	<b>1.285.710</b>	<b>119</b>
15	Corporate tax	105.436	125.570	119
16	<b>Net profit</b>	<b>978.480</b>	<b>1.160.140</b>	<b>119</b>
17	Net profit minority shareholders	0	0	0
18	<b>Net profit Majority shareholders</b>	<b>978.480</b>	<b>1.160.140</b>	<b>119</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>978.480</b>	<b>1.160.140</b>	<b>119</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	current year / previous year
1	Sales revenues	7.165.891	8.161.699	114
2	Other operating revenues	315.093	830.009	263
3	Changes in inventories of finished goods and work in progress	32.086	69.959	218
4	Cost of trading goods sold	789.285	665.078	84
5	Cost of consumed materials and other supplies	2.050.079	2.522.424	123
6	Cost of materials, spare parts and other inventory sold	57.689	90.409	157
7	Services	457.305	623.077	136
8	Other Expenditures	927.923	1.251.731	135
9	Service costs	1.390.568	1.557.146	112
10	Amortization And Depreciation	590.730	621.282	105
11	Impairment losses of Non-current assets	0	0	0
12	Impairment losses of current assets	0	0	0
13	Provisions	0	0	0
14	Other operating expenses	153.186	434.292	284
15	<b>Operating profit</b>	<b>1.096.305</b>	<b>1.296.228</b>	<b>118</b>